

# EXPRESSION OF INTEREST

# THE OPERATION OF A KIOSK, IN THE DUTY FREE CONNECTOR, PIARCO INTERNATIONAL AIRPORT

Airports Authority of Trinidad and Tobago ("the Authority") invites suitable business entities to submit an Expression of Interest (EOI) for the **Operation of a Kiosk Concession at the Duty Free Connector, of the North Terminal, Piarco International Airport.** 

The kiosk operation at the Duty Free Connector presents a unique opportunity for interested parties to explore and engage the airport business model and the dynamic airport environment. With a steady traffic flow of passengers, the location is ideal for vibrant business, brand recognition, and interaction with an expansive customer base.

## Proposers are encouraged to consider business concepts which fall into one of the following categories:

- International branded clothing;
- Electronics;
- Kids Store;
- Make Up and Accessories; and
- Confectionary.

The EOI document may be perused at the Information Resource Centre, Airports Administration Centre, South Terminal, Piarco International Airport, Golden Grove Road, Piarco. **Documents will be available from Thursday 15th August, 2019.** 

Prospective Proposers are required to attend a **mandatory** Pre-Proposal Meeting and Site Visit to acquaint themselves with the conditions therein which may influence their submission, on **Thursday 12th September at 10:00 a.m.** at the Airports Administration Centre, South Terminal, Piarco International Airport, Golden Grove Road, Piarco.

Proposers must submit one (1) original document with five (5) copies of the proposal in letter format (i.e.  $8\frac{1}{2} \times 11$ ) in an opaque sealed envelope. The envelope must be marked "ORIGINAL" or "COPY" as appropriate and must be clearly labelled:

#### "Expression of Interest – Operation of a Kiosk Concession at Piarco International Airport"

and addressed to

The Secretary of the Tenders Committee Airports Authority of Trinidad and Tobago Airports Administration Centre Piarco International Airport South Terminal, Golden Grove Road Piarco

The envelopes must be deposited in the Tender Box located in the Lobby of the Airports Administration Centre no later than **3:00 p.m. on Friday 20th September 2019.** 

### LATE PROPOSALS WILL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES.

Proposals submitted by means of facsimile or email will not be considered.

The Authority will not defray any cost incurred by Proposers during the preparation and/or submission of their proposals.

Failure to attend the mandatory pre-proposal meeting and site visit will result in the disqualification of the proposal.

The Authority does not bind itself to accept the lowest or any other Proposal.

Secretary - Tenders Committee. Airports Authority of Trinidad and Tobago August, 2019

